

# Part 2 - AAUW-WA August 2018 Ellensburg Leadership Conference

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Panel Report from:

- Palouse Garfield branch
- Gig Harbor branch
- Port Townsend branch



# AAUW – WA GIG HARBOR BRANCH

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## 2. Recruiting in a medium-sized branch



Mary Williams, Membership VP



# AAUW – GIG HARBOR BRANCH

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- Founded 1955 - subset of Tacoma Branch
- Official branch status 1971
- Currently 85 members
- Our founder has been a member since 1953
- 45 are AAUW members for more than 20 years

# AAUW – GIG HARBOR

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- 9 interest groups: Read, Play, Learn
- 31 of our 85 members are 80 or older





# WHAT WE DO:



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\$1,000 Scholarships to outstanding Senior girl at each of our 3 high schools

**6 years of Tech Trek** – 5 girls first year; 12 last year; 10 this year

Try to achieve balance between our members' social needs, education, fundraising, and mission based programming

# Our Struggles:

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- Only 10 or so are able and/or willing to take on leadership roles
- Do we focus on mission based program, talking and learning about what's important to AAUW or more relevance to our members?
- Is it all about fundraising?
- Do our members know/care what National and State do and are all about?



# Our strengths:

Strategic Plans begin with SWOT Analysis

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- ✓ Stable membership – replacing lost members
- ✓ Large, untapped population of potential members
- ✓ Proximity to metropolitan areas with varied cultural opportunities
- ✓ Availability of Speakers
- ✓ Good relationship with neighboring branches: Tacoma, Federal Way, Olympia, Puyallup



# Weaknesses:

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- ✓ Unclear who and what we are -- Mission or interest based?
- ✓ Distances and community demographics make getting together difficult.
- ✓ Nobody knows our name.
- ✓ We can't seem to build on our success – scholarship winners, Tech Trek moms, teachers, etc. are grateful, but don't join.





# Opportunities



- ✓ Tech Trek: very well received in the community
- ✓ Large population of potential members
- ✓ Protecting the rights our predecessors fought for: a unifying concern



# Threats:

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- ✓ Competition – many service and professional organizations to choose from
- ✓ Aging membership
- ✓ Potential burnout
- ✓ Nobody knows who we are



# How we recruit:

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- ✓ Rack Cards
- ✓ Brochures
- ✓ Occasional event tables
- ✓ Free memberships to scholarship recipients
- ✓ Outreach to National Members
- ✓ Tapping into AAUW's National Membership Services Database (MSD)

<https://www.aauw.org/resource/member-services-database/>

# Thoughts about Retention:

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- ✓ Engagement
- ✓ Mentoring
- ✓ Involvement
- ✓ Acceptance – not all can participate at the same level
- ✓ Personal invitations to activities



# AAUW – GIG HARBOR

Things we are going to try this year:

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- ✓ Assigning an older member to mentor a new member
- ✓ A survey
- ✓ Asking for a commitment

**NOW TO YOU:**

How can AAUW Branches recruit and revive membership?

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Small groups: How does *your* branch answer this question? Share, write it up!

Plenary: Share success!



# AAUW-WA

## Port Townsend Branch

### 3. Planning for change



Dale Spears, Co-President  
Port Townsend Branch





# AAUW-PT

## What do we do?



AAUW  
UWF

# KITCHEN TOUR



# Challenges of our branch

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- We have a lot going on, and it takes a LOT of people to make it work.
- Finding new board members, particularly President
- Finding new leaders for projects and fundraising efforts
- Engaging new members and attracting younger members in the workforce

# Perceptions of leadership

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- Board meetings are huge with up to 30 people in attendance. Meetings are limited to 2 hours and people sit quietly waiting for their 1 minute of floor time.
- It feels like the same 30 people do all of the work and cannot find replacements.
- We have an aging membership. Will the organization die when we do?

# Let's re-think this

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- Asking hard questions to re-organize.
- What exactly is our mission?
- How are our activities related to that mission?



# Looking at change

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- Strategic Planning Task Force-how can we re-structure the Board for a more efficient balance of work load?
- Summer Retreat and planning-how did each activity work and what is the next step?
- Documenting member activities and needs-who is doing what?

## NOW TO YOU:

How does your branch look for ways to adapt and change?

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Small groups: How does *your* branch answer this question? Share, write it up!

Plenary: Share success!